



- Experienced and qualified senior manager with a scientific and analytical background.
- Proven track record of delivering profitable innovation in products and services in the global forest products industry.
- After spending the early part of his career in research and development of novel timber preservatives, Neil helped to successfully introduce innovative products to existing and new markets and establish them as core products.
- As Managing Director between 2003 and 2020, he successfully led a multi-site manufacturing and service company specialising in the industrial protection of timber, with full P&L responsibility.
- Since 2020, Neil has built a consultancy business and works with timber sector clients on solving their problems and developing growth opportunities.

Career Summary

2020 –	Woodable <i>Consultant</i>
2003-2020	PTG Treatments <i>Managing Director</i>
1996-2003	Lonza <i>UK Sales Manager</i>
1994-1996	Lonza <i>Product Manager</i>
1990-1994	Hickson <i>Research Scientist</i>

Education / Qualifications

- MBA, Leeds Business School
- MSc. Biodeterioration of Materials
- BSc. Wood Science & Forestry
- CQI IRCA ISO9001 Lead Auditor
- FSC & PEFC CoC Lead Auditor
- NCFE Level 2, Lean Management
- IOSH, Managing Safely

Relevant Experience & Skills

- **Project Management:** Identifying strategic opportunities and managing projects from inception to completion and review.
- **Manufacturing and Production:** Process and resource optimisation, waste reduction and continual improvement programmes utilising LEAN principles and techniques. Identification and elimination of production process bottlenecks to improve capacity and manufacturing flexibility.
- **Quality & Environmental Management:** Development of Quality and Environmental Management Systems such as ISO9001, ISO 14001 and Factory Production Control, ensuring continual improvement and compliance. Qualified ISO9001:2015 Lead Auditor. Implementation of FSC & PEFC Chain of Custody management systems.
- **Technical Expertise:** Detailed assessment of timber related technical issues and root cause analysis. Technical advisory capability with emphasis on timber treatment and protection products, BS & EN standards interpretation, technical auditing and compliance.
- **Product Management:** R&D planning and introduction of new products and services to existing and new markets.
- **Health, Safety & Environmental:** Development and implementation of HS&E systems and documentation, ensuring compliance and on-going management. Regulatory affairs management and advising on regulatory compliance. FSC and PEFC implementation and qualified lead auditor.
- **Marketing:** Rebranding products and services, technical and commercial literature production, media and advertising, website and intranet development. Marketing plan development including marketing research studies.
- **Training:** Development and delivery of technical, sales and environmental training programmes.
- **Financial Management:** Cost reduction analysis, procurement appraisals, key performance indicators and pricing strategy.